1 2 3 4 5 6 7 8 9	Michael F. Ram, CSB #104805 Email: mram@forthepeople.com MORGAN & MORGAN 101 Montgomery Street, Suite 1800 San Francisco, California 94104 Telephone: (415) 358-6913 Beth E. Terrell, CSB #178181 Email: bterrell@terrellmarshall.com Jennifer Rust Murray, Admitted Pro Hac Vice Email: jmurray@terrellmarshall.com TERRELL MARSHALL LAW GROUP PLLC 936 North 34th Street, Suite 300 Seattle, Washington 98103 Telephone: (206) 816-6603	
10	[Additional counsel appear on signature page]	
11	Attorneys for Plaintiffs	
12	UNITED STATES I	DISTRICT COURT
13	FOR THE NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION	
14	DANIEL BERMAN, STEPHANIE	Case No. 4:18-cv-01060-YGR
15	DANIEL BERMAN, STEPHANIE	Case No. 4:18-cv-01000-1 GR
16 17 18	HERNANDEZ, and ERICA RUSSELL, Plaintiffs,	SUPPLEMENTAL DECLARATION OF ERIC SCHACHTER IN SUPPORT OF MOTION FOR PRELIMINARY APPROVAL OF CLASS ACTION SETTLEMENT
19	V.	
20	v.	Judge: Yvonne Gonzalez Rogers Courtroom:
21	FREEDOM FINANCIAL NETWORK, LLC,	
22	FREEDOM DEBT RELIEF, LLC, FLUENT,	
23	INC., and LEAD SCIENCE, LLC,	
24		
25	Defendants.	
26		
27	SUPPLEMENTAL DECLARATION OF	1 4:18-cv-01060-YGR
28	ERIC SCHACHTER ISO MOTION FOR PRELIMINARY APPROVAL OF CLASS ACTION SETTLEMENT	

I, Eric Schachter, declare under penalty of perjury:

1. I am a Senior Vice President with A.B. Data, Ltd. ("A.B. Data"). A.B. Data has been selected by the parties to act as the Settlement Administrator in this case after a competitive bidding process. I am fully familiar with the facts contained herein based upon my personal knowledge, and if called as a witness, could and would testify competently thereto.

2. I submit this declaration as a supplement to my previous Declaration of Eric Schachter in Support of Motion for Preliminary Approval of Class Action Settlement filed with the Court on March 17, 2023 (the "Initial Schachter Declaration") (ECF 340). At the request of the parties and pursuant to the Court's requests for additional information, this Declaration provides an update on the required notifications sent out pursuant to the Class Action Fairness Act ("CAFA"), 28 U.S.C. § 1715, an updated banner ad to be used for the digital media campaign, and additional information on the expected number of claims to be submitted.

3. In compliance with CAFA, on March 27, 2023, A.B. Data caused CAFA Notices to be sent via either UPS or USPS Priority Mail to the U.S. Attorney General, the Attorneys General of each of the 50 States and the District of Columbia, and the Attorneys General of the recognized U.S. Territories. Attached as **Exhibit 1** is a true and correct copy of the CAFA notification. As of the date of this declaration, there have been no inquiries or requests for additional information in response to the CAFA notifications.

4. As detailed in the Initial Schachter Declaration, A.B. Data will design and implement a digital media campaign by causing approximately 50 million banner advertisement impressions to be distributed over desktop and mobile devices via the Google Display Network, Google AdWords, Facebook, Instagram and YouTube. The impressions will be targeted to potential Class Members using the known demographics and contact information. A revised banner advertisement is attached as **Exhibit 2**.

SUPPLEMENTAL DECLARATION OF ERIC SCHACHTER ISO MOTION FOR PRELIMINARY APPROVAL OF CLASS ACTION SETTLEMENT 5. As also detailed in the Initial Schachter Declaration, to be eligible to receive a payment from the Settlement, Class Members are required to submit a Claim Form with their full name, mailing address, current telephone number, the telephone number that they claim they received allegedly unlawful calls, as well as their signature as verification that all information provided on the Claim Form is accurate.

6. A.B. Data typically sees claim rates in settlements involving the TCPA (in terms of number of gross number of claims submitted compared to total number of class members successfully sent direct notice) of approximately 5% (*see Baldwin, et al. v. Miracle-Ear, Inc., et al.*, Case No. 20-cv-1502 (D. Minn) (2.5%); *Dan L. Boger v. Citrix Systems, Inc.*, No. 19-cv-01234 (D. Md.) (6.6%); *Abante Rooter and Plumbing, Inc. v. Birch Communications, Inc.*, No. 15-cv-03562 (D. Ga.) (7.6%). Given the differences in each case in terms of the demographic makeup of the class, the amount of money that a class member can receive by making a claim, and the method of notice (which here is more robust than typical with a digital media campaign), and based on our similar experience and taking into account a more conservative outlook with a possible wider range of outcomes, for this matter we anticipate a claims rate in the range of 5% to 15%.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 23d day of May 2023.

Eric Schachter

SUPPLEMENTAL DECLARATION OF ERIC SCHACHTER ISO MOTION FOR PRELIMINARY APPROVAL OF CLASS ACTION SETTLEMENT 4:18-cv-01060-YGR

EXHIBIT 1



March 27, 2023

via USPS Priority Mail

Re: Daniel Berman et al., v. Freedom Financial Network, LLC et al., Case No. 4:18-cv-01060-YGR 28 U.S.C. § 1715(b) Notification

Dear Sir or Madam:

Settlement Administrator A.B. Data, Ltd., on behalf of the Defendant in the above-referenced action (the "Action"), provides the notice as specified in the Class Action Fairness Act of 2005, 28 U.S.C. § 1715(b).

The Action is pending before U.S. District Court Judge Yvonne Gonzalez Rogers in the United States District Court for the Northern District of California. On March 17, 2023, counsel for the Plaintiff(s) filed an unopposed motion for preliminary approval of a Class Action Settlement Agreement (the "Settlement Agreement").

In accordance with 28 U.S.C. § 1715(b), please see the below information and find copies of the following documents associated with this Action on the enclosed CD.

- 1. Fourth Amended Complaint for Damages and Injunctive Relief, filed on June 10, 2022. *See* 28 U.S.C. § 1715(b)(1).
- 2. The hearing on the Preliminary Approval Motion has been scheduled for April 25, 2023 at 2:00 pm PT. The hearing seeking final approval of the proposed settlement has not yet been set by the Court. *See* 28 U.S.C. § 1715(b)(2).
- **3.** A copy of the proposed Long-Form Notice, Email Notice, Postcard Notice, and Claim Form. *See* 28 U.S.C. § 1715(b)(3). The proposed class notices are subject to judicial review and approval.
- **4.** The Class Action Settlement Agreement, executed on March 16, 2023, and all exhibits. *See* 28 U.S.C. § 1715(b)(4).
- **5.** There are no contemporaneous agreements between Plaintiffs' Counsel and Defendants' Counsel in conjunction with the proposed Settlement other than the enclosed Settlement Agreement. *See* 28 U.S.C. § 1715(b)(5).
- 6. At this time, no final judgment or notice of dismissal with prejudice has been entered in the Action. *See* 28 U.S.C. § 1715(b)(6).
- 7. It is not feasible at this time to include a list containing names of Settlement Class Members that reside in each State because the reverse-append process to locate name-and-address information has not yet been completed. Attached to this letter as Appendix A is a breakdown of class members that are estimated to reside in each State and the estimated proportionate share of claims of class members. See 28 U.S.C. § 1715(b)(7).

- **8.** There are currently no written judicial opinions relating to the materials described in items (3) through (6) above. The Proposed Order Granting Plaintiffs' Motion for Preliminary Approval of Class Action Settlement and Proposed Final Approval Order *See* 28 U.S.C. § 1715(b)(8).
- 9. The Plaintiff's Motion for Preliminary Approval of Class Action Settlement filed on March 17, 2023.

The foregoing information is provided based upon what is currently available to date and the status of the proceedings at the time of the submission of this notice and is also available via the Court's Public Access to Court Electronic Records (PACER) system at https://ecf.mdd.uscourts.gov.

Sincerely,

A.B. Data, Ltd. Settlement Administrator on behalf of Defendant

EXHIBIT 2

If You Received Prerecorded CALLS Selling

Freedom Financial Network or Freedom Debt Relief Products from 5/17/17 - 4/17/18

YOU MAY BE ENTITLED TO BENEFITS FROM A CLASS ACTION SETTLEMENT

LEARN MORE HERE

WebsiteURL.com